UNION2004 ANNUAL COUNTY PROFILE

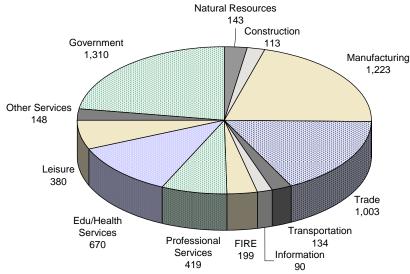
Executive Summary

As of 2003, Union County's largest private sector was Manufacturing, representing 20.98 percent (1,223) of the county's total covered employment of 5,829. The county's total employment decreased by 2.17 percent since 2002 and the average annual wage increased by 1.22 percent to \$24,140 for all industries.

Union County's average weekly wage for all industries was \$464 for 2003. This was an increase of 1.09 percent since 2002. The highest average weekly wage for a private sector was Transportation, averaging \$775 with gross total wages of \$5.3 million. The Information sector had the largest percentage decrease in average weekly wage of 27.25 percent (\$185) between 2002 and 2003.



2003 Industry Breakout by Employment in Union County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Bunn-O-Matic Corp	Manufacturing
2	Advance Services	Business Services
3	Wellman Dynamics Corp	Manufacturing
4	Kraft Foods Mfg Midwest	Manufacturing
5	Wal-Mart Stores	Retail Trade
6	Gits Mfg Co	Manufacturing
7	Hy-Vee Food Stores	Retail Trade
8	Sw Iowa Residential Facilities	Health Services
9	Iowa Select Farms	Agriculture
10	Creston NRC	Health Services

QUICK FACTS

Covered Employment (2003)

		/0
Total Employment	5,829	0.421
Average Weekly Wage	\$464	78.5²
Largest Private Sector: Manufacturing	1,223	0.563
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- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank				
2003 Population	11,932	67				
Growth % since 1990	-6.4%	88				
2003 Unemployment Rate	5.7%	18				
2002 Per Capita Personal Income	\$23,645	84				
2000 Median Household Income	\$31,905	91				

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Union County

Reporting Units				Employment				
2002	2003	% Change		2002	2003	% Change		
409	416	1.71%	Total All Industries	5,958	5,829	-2.17%		
352	361	2.56%	Private Business	4,667	4,519	-3.17%		
12	12 13 8.33%		Ag/Natural Resources & Mining	143	143	0.00%		
32	34	6.25%	Construction	108	113	4.63%		
17	18	5.88%	Manufacturing	1,297	1,223	-5.71%		
92	91	-1.09%	Trade	1,047	1,003	-4.20%		
27	26	-3.70%	Wholesale Trade	222	209	-5.86%		
65	65	0.00%	Retail Trade	825	794	-3.76%		
9	12	33.33%	Transportation & Utilities	125	134	7.20%		
9	10		Information	112	90			
34	38	11.76%	Finance, Insurance, and Real Estate	180	199	10.56%		
41	41	0.00%	Professional & Business Services	433	419	-3.23%		
41	45	9.76%	Education & Health Services	602	670	11.30%		
34	31	-8.82%	Leisure & Hospitality	421	380	-9.74%		
32	30	-6.25%	Other Services	198	148	-25.25%		
57	56	-1.75%	Government	1,290	1,310	1.55%		
10	11	10.00%	State	70	75	7.14%		
36	35	-2.78%	Local	1,131	1,151	1.77%		
11	10	-9.09%	Federal	90	83	-7.78%		

QUICK FACTS

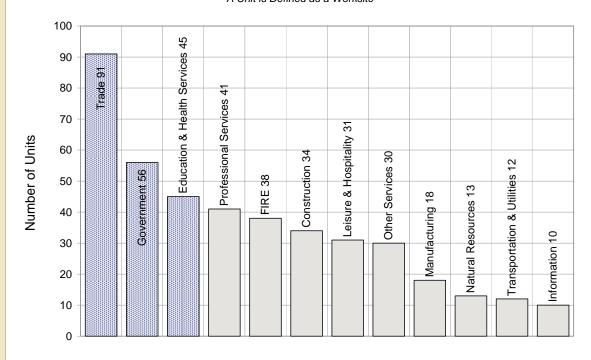
Union County's Largest Industries by Worksites

Wholesale & Retail Trade 91

> Government 56

Education & Health Services 45

Reporting Units by Industry in 2003 in Union County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

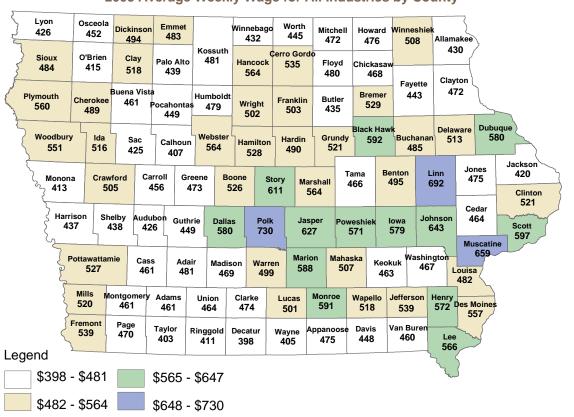
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Union County

Average Annual Wage		e		Average Weekly Wage			Wage			
	2002		2003	% Change				2	2003	% Change
\$	23,848	\$	24,140	1.22%	Total All Industries	\$	459	\$	464	1.09%
\$	22,873	\$	23,016	0.63%	Private Business	\$	440	\$	443	0.68%
\$	22,344	\$	22,640	1.32%	Ag/Natural Resources & Mining	\$	430	\$	435	1.16%
\$	23,457	\$	23,639	0.78%	Construction	\$	451	\$	455	0.89%
\$	27,796	\$	28,467	2.41%	Manufacturing	\$	535	\$	547	2.24%
\$	20,110	\$	20,721	3.04%	Trade	\$	387	\$	398	2.84%
\$	31,187	\$	33,042	5.95%	Wholesale Trade	\$	600	\$	635	5.83%
\$	17,130	\$	17,478	2.03%	Retail Trade	\$	329	\$	336	2.13%
\$	41,295	\$	40,280	-2.46%	Transportation & Utilities	\$	794	\$	775	-2.39%
\$	35,284	\$	25,687	-27.20%	Information	\$	679	\$	494	-27.25%
\$	29,260	\$	28,635	-2.14%	Finance, Insurance, Real Estate	\$	563	\$	551	-2.13%
\$	22,987	\$	21,054	-8.41%	Professional & Business Services	\$	442	\$	405	-8.37%
\$	21,928	\$	22,610	3.11%	Education & Health Services	\$	422	\$	435	3.08%
\$	8,230	\$	8,615	4.67%	Leisure & Hospitality	\$	158	\$	166	5.06%
\$	14,719	\$	12,520	-14.94%	Other Services	\$	283	\$	241	-14.84%
\$	27,394	\$	28,014	2.26%	Government	\$	527	\$	539	2.28%
\$	38,579	\$	40,582	5.19%	State	\$	742	\$	780	5.12%
\$	25,834	\$	26,383	2.12%	Local	\$	497	\$	507	2.01%
\$	38,001	\$	39,621	4.26%	Federal	\$	731	\$	762	4.24%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Union \$464

Rank Among All 99 Iowa Counties -68-

> Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

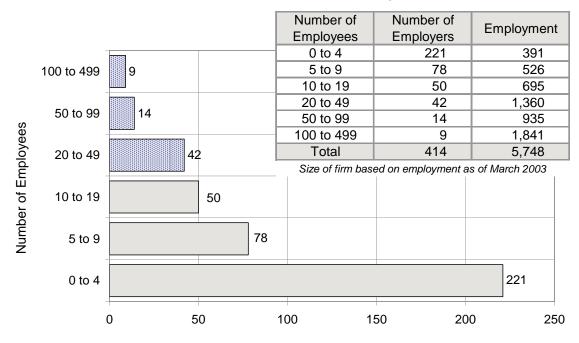
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Union County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, lowa 50319-0209

